

Avoiding
Network
Failure While
Reducing
Your
Financial Risk



Things You Should Know before your Next Installation:

CORNING
NPI Network of
Preferred Installers

There are five things you should know before your next installation in order to avoid potential network failure and reduce your risk of costly mistakes.

- 1 Know your contractor
- 2 Increase error-free work with trained technicians
- 3 Ensure a quality installation with quality fiber optic products
- 4 Require a 25-year warranty for additional network protection and coverage
- 5 Request system testing results to ensure cabling system is properly functioning

Know your contractor

A fiber optic installation is only as good as the products and the contractor you select. By choosing a reputable manufacturer such as Corning Cable Systems, half the battle is eliminated. However, choosing an installer for your next project can be time consuming and even frustrating at times. Utilizing the Network of Preferred Installers gives you reassurance that your installer is a handpicked, first-rate choice. Our by-invitation-only network means less financial risk of expensive mistakes and a higher probability of your complete satisfaction.

Increase error-free work with trained technicians

The bulk of improper installations are due to untrained or uncertified technicians. By making certain your contractor's company has received proper hands-on training, you reduce the possibility of onsite cabling errors. All Preferred Installers within our network have received training on Local Area Network (LAN) design and hands-on product training. Because all training requirements must be renewed every two years, this means your installer is up-to-date on current installation methods, testing procedures, and product knowledge.

Ensure a quality installation with quality fiber optic products

The amount of information carried in two strands of optical fiber would require a copper cable four inches in diameter. When considering the space constraints, required bandwidth, and long distance transmission needs in today's applications, fiber optic products are the only viable choice. Easy installation and upgrades allow you to meet future growth needs and install spare fiber today for a more economical choice than installing additional cables later. Corning Cable Systems LANscape® Solutions gives you quality products for all your fiber optic needs to reduce your risk of network failure.

Require a 25-year warranty for additional network protection and coverage

An extended warranty helps protect you from unexpected repair bills and provides the peace of mind that comes along with the Corning Cable Systems 25-year guarantee on its LANscape Solutions. Our warranty is simple. If a component fails, we replace it – no questions asked. By taking advantage of this additional coverage, your network is ensured to continue operating at its highest performance.

Request system testing results to ensure cabling system is properly functioning

Fiber optic testing of newly installed systems not only verifies that the system meets its design requirements, but also creates a performance baseline for all future testing and troubleshooting of that system to support the evaluation of warranty claims, should they ever arise. Corning Cable Systems requires that all fiber optic systems installed by members of the Network of Preferred Installers be tested to a minimum set of standards. This testing will ensure that the data necessary to properly evaluate any future system malfunctions will be available. The result will be better and faster service to you. Furthermore, by requiring a copy of your system's bill-of-materials and design documents, we are able to quickly process potential claims to get your network back up and running once more.

For more information on the Network of Preferred Installers, please visit www.corning.com/npi.

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